

### Welcome

Fast Lane is a Global Education and Consultancy provider aligned to supporting organisations in achieving and accelerating their strategic cloud and digital business goals. We operate in 60 countries worldwide, delivering training in over 15 local languages.

As a multi-award-winning Cisco
Platinum Learning Partner, we offer
the complete Cisco authorized
training and certification portfolio.
We have also developed our
very own exclusive Cisco courses
around the latest technologies, also
including Cisco Sales Workshops.

To ensure you have the best learning experience our award-winning experts have a wealth of real-world experience and deep technical knowledge to help you break down the most complex topics.

Fast Lane has a wealth of experience in supporting organisations and their teams to gain the relevant skills and confidence to innovate, which in turn delivers real business outcomes to drive success.













## Certification

### Cisco certifications take you where you want to go

Whether you have years of IT experience or are just starting your journey in the field, getting certified is a great way to boost your career. Certifications are proof of knowledge, aptitude, and a lifelong learning mentality, and hiring managers trust certified employees to connect, secure and automate Cisco networks across the globe.

### » Download our Cisco **Certification Poster**



### Why Certify with Fast Lane?

99% of organisations surveyed use technical certifications to make hiring decisions.

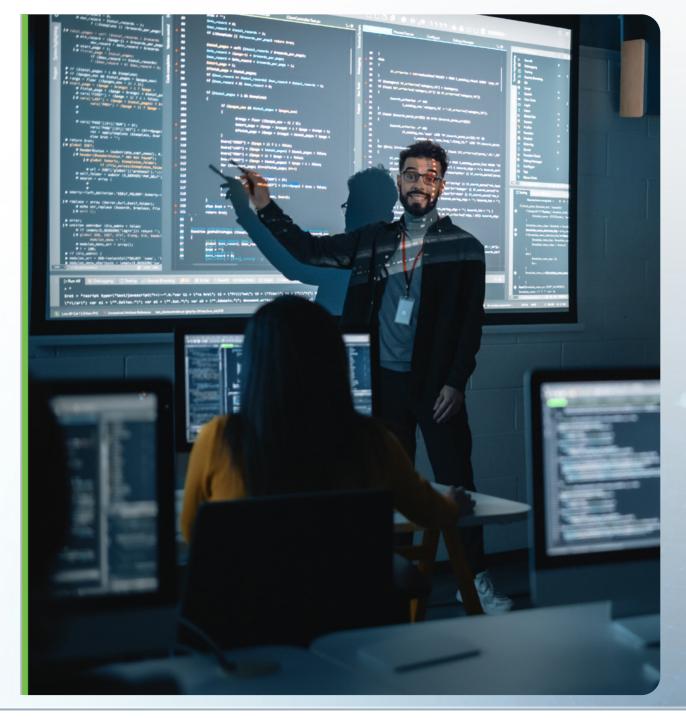
91% of employers believe IT certifications are a reliable predictor of a successful employee.

81% of employers associate IT certification holders with increased quality and value of work contribution.

### **Continuing Education Program** (CE Program)

Maintain your certification - Cisco Certifications are good for 3 years. Keep your certification current and your skills sharp by participating in the Continuing Education program.

» Find out more









# Cisco U

### Tech learning, shaped to you.

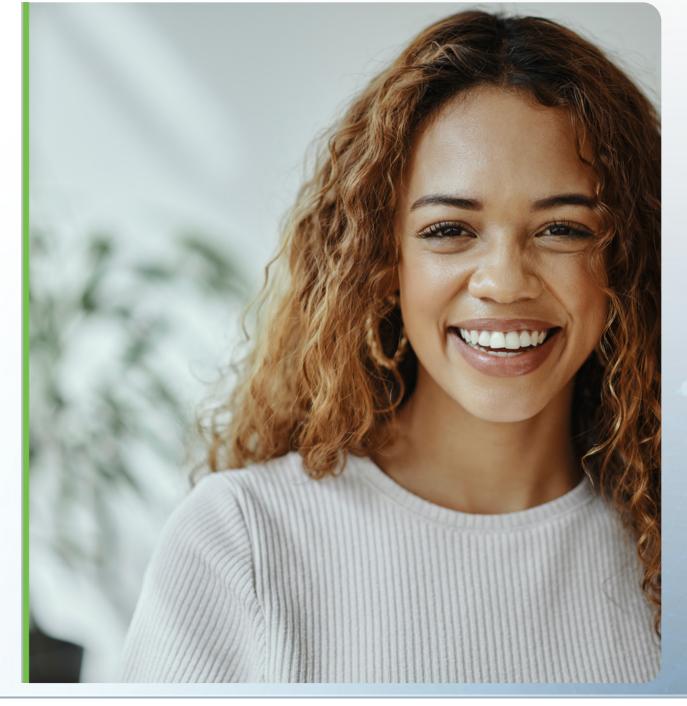
With curated content for Cisco products and beyond, Cisco U. is a community for learners and a trusted resource.

### » View our complete Cisco Digital Store

Cisco U. is a new and improved Cisco digital learning experience that includes guidance and community.

- » Built for learners
- » Skill assessments
- » Modular Learning Paths
- » Advanced search
- » Personal recommendations
- » Content on adjacent technologies
- Cisco Learning Credits can be used as payment

### » Find out more





#Fast Lane







# Cisco Learning Credits

### **Make Cisco Learning Credits** work for you

### What are CLCs

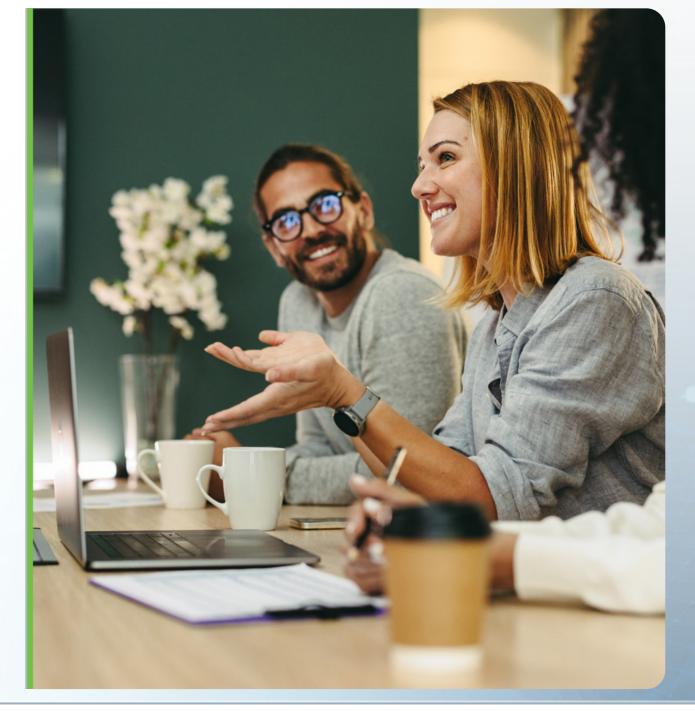
Cisco Learning Credits (CLCs) are prepaid vouchers you can use to plan and pay for Cisco training and exams. They're an ideal way to allocate training dollars toward immediate and long-term training goals.

**NOTE:** CLCs are valid for 12 months from the date of purchase. Training must be booked and completed prior to expiry. 1 CLC = 100 USD

Fast Lane can redeem your CLCs for purchase on all official Cisco public, privately delivered courses, and Cisco U. subscriptions/courses.

Contact your Fast Lane Account Manager to help you develop your training plans and strategies. You can use CLCs for nearly all your Cisco training needs.

- » View our Cisco portfolio
- » View our Guaranteed to run courses
- » View our Discounted Courses













# Channel Partner Support

Fast Lane have a dedicated team to support Cisco partners. We specialise in sales enablement, technical certifications and creating bespoke sell through customer training solutions across the Cisco portfolio.

### **Partner Solution Specializations**

The new Solution Specializations are designed to more closely align with the offers and solutions that you're already delivering to customers. Get recognized for your knowledge and maximize the value of your Cisco investment.

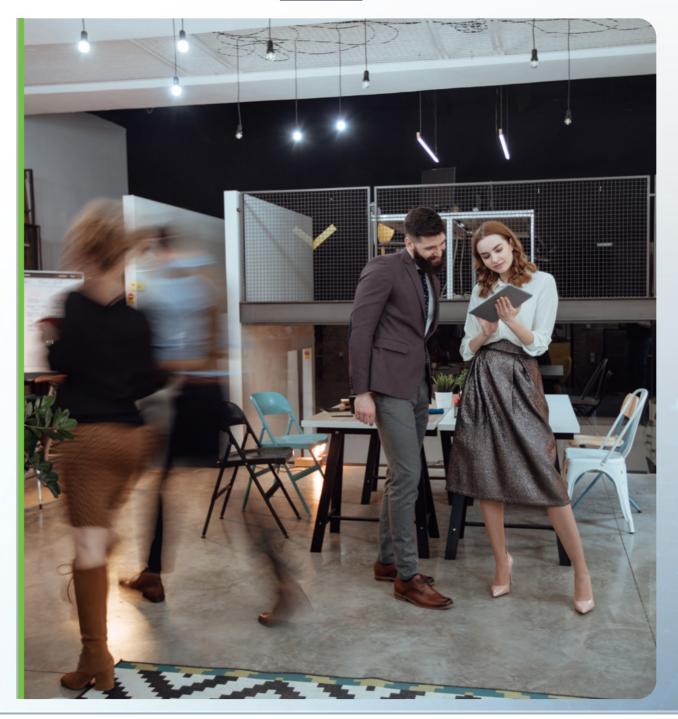
» View the Cisco Solution Specializations

## Partner Certification Management – Certi-Tool

Helping you to obtain and maintain your Partner Accreditation!

Fast Lane will work with you to assess your current certification and discuss your plans to maintain or change your status. Using the Certi-Tool application you get a complete overview of your estate and how your personnel contribute towards your goals.

» Find out more













# Workshops - POC & Partner

### What are POC Workshops?

Immersive, hands-on workshops that provide a deep dive into the practical skills of implementing, monitoring, and troubleshooting key technologies and products. Developed exclusively by Fast Lane.

Based on real-world scenarios but implemented in a robust lab environment, attendees will work through a best-practice lab guide to build a working solution while being coached by a senior Fast Lane Subject Matter Expert (SME). Once the solution is complete and working, the SME will connect to the attendee pod and load a troubleshooting ticket, providing practical, real-life challenges for the attendees to fix.

### **Currently Available**

**Audience:** Technical Team(s)

### **DNAC POC**

This 3-day POC workshop takes you through a network assessment followed by implementation and troubleshooting of Cisco DNA Center with Wireless LAN Controllers (WLC) in HA, AP's, sensors, wired devices, and ISE. Including automation and Assurance.

#### 9800 POC

This 3-day POC workshop covers the implementation and troubleshooting of the Cisco 9800 Wireless Controller. Covering topics including WLAN, policy and tag configuration, QoS, High Availability, Software updates, integration with ISE, FlexConnect, Clean Air, and roque detection before moving onto real-world troubleshooting challenges.

#### **ISE POC**

This 3-day ISE configuring, monitoring, optimizing and troubleshooting workshop provides those who manage and maintain ISE with the knowledge and skills to monitor, tune and optimise ISE. Covering topics including AD integration, policies, monitoring and troubleshooting tools, High Availability, reporting and backup.

#### Meraki POC

This 3-day Meraki POC workshop covers the implementation and troubleshooting of Meraki devices through the Cloud Managed Meraki Dashboard. Covering topics to help build a secure network solution for the workplace for both clients and IoT devices, including building a LAN network using Meraki switches and extending the LAN with Meraki wireless Access Points, including integrating into Cisco ISE, adding cameras and sensors for IoT devices, integrating a WAN solution with MX to include SD-WAN, before moving onto real-world troubleshooting challenges.

### Partner Workshops Course Offering

Audience: Sales Team(s)

- » Introduction to Cisco Sales ICS
- » Selling Cisco Meraki (SCMRKI)
- » Selling Cisco DNA (SCDNA)
- **EXCLUSIVE** Selling Cisco SD-WAN (SCSDW)
- **EXCLUSIVE** Self-Drive Cisco DNA Secure Mobility for SEs (SDDNA)
- Cisco Environmental Sustainability Expert (CESE)
- Environmental Sustainability Practice Advocate (ESPA)



Download for more about our Cisco POC Workshops







